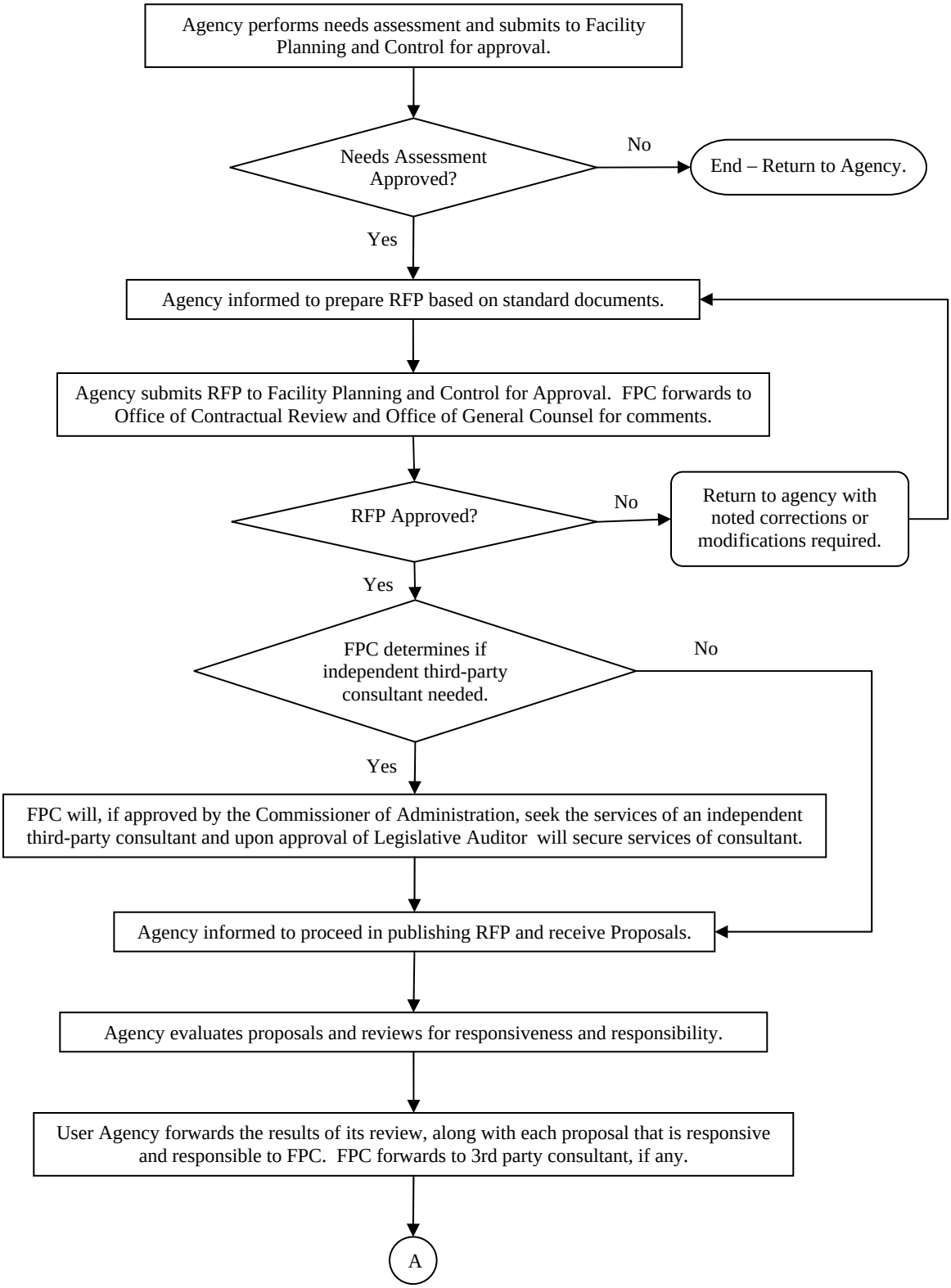
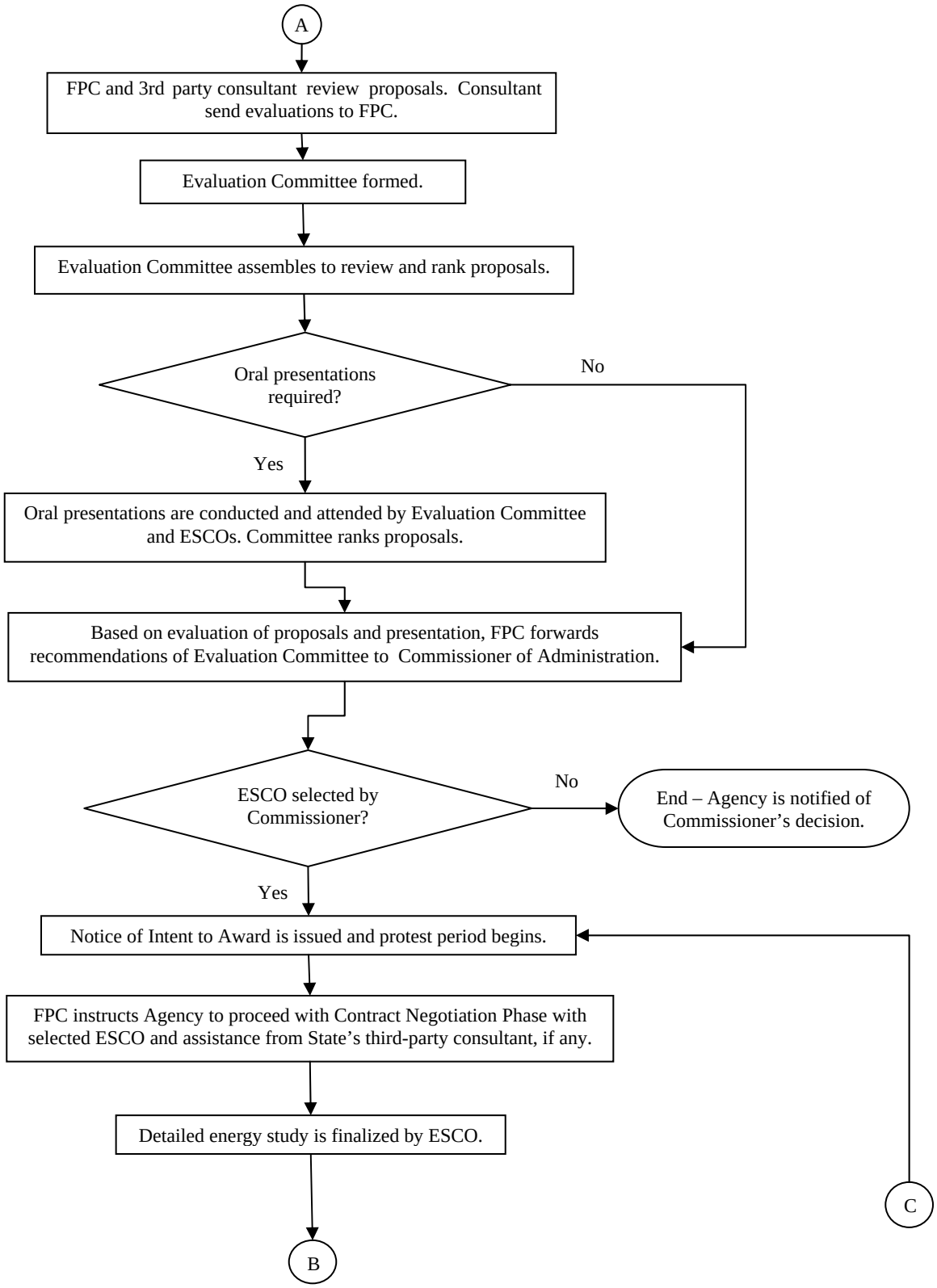
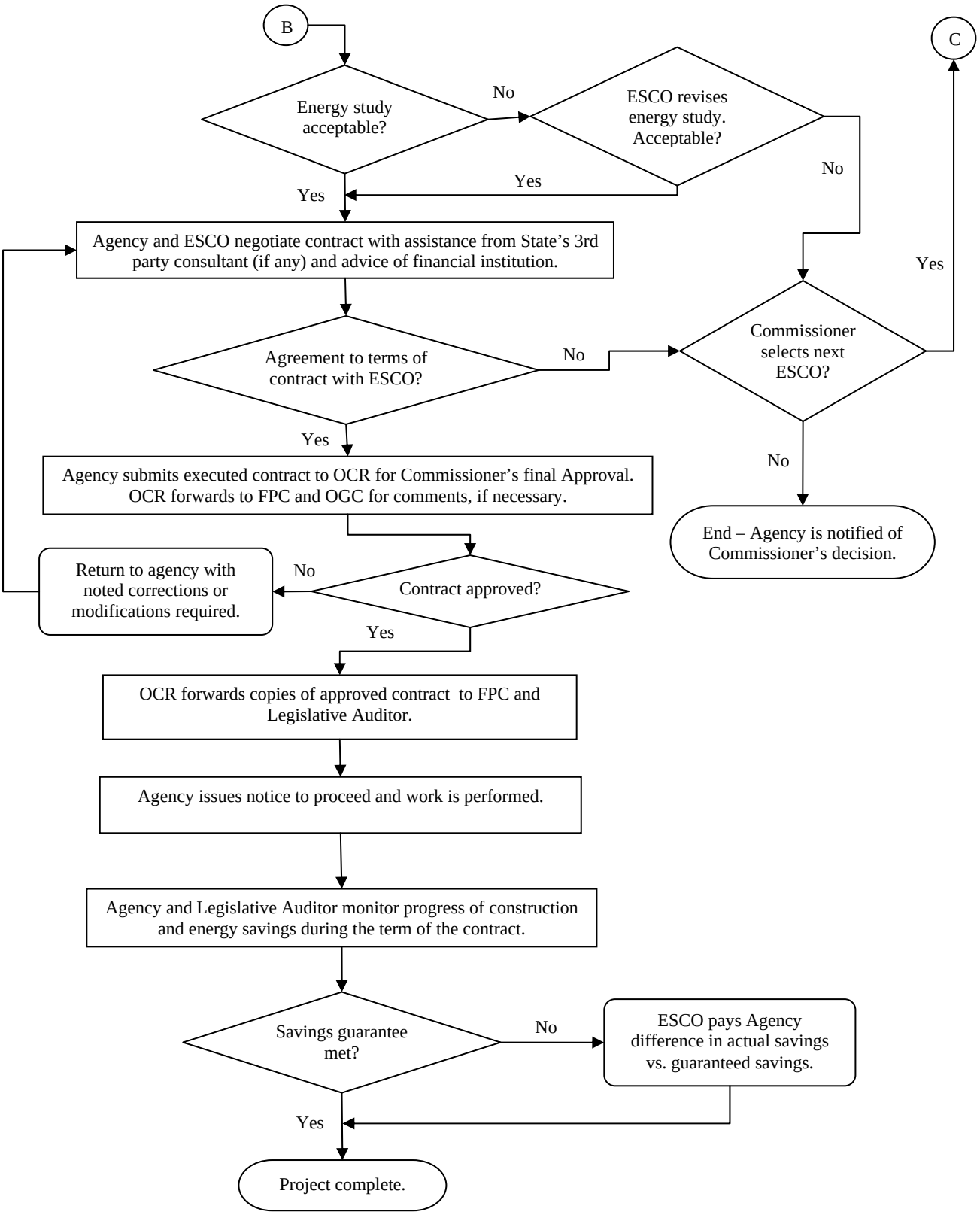
Figure 1-2
Energy Savings Performance Contracting Process




A
FPC and 3rd party consultant review proposals. Consultant send evaluations to FPC.
Evaluation Committee formed.
Evaluation Committee assembles to review and rank proposals.
Oral presentations required?
No
Yes
Oral presentations are conducted and attended by Evaluation Committee and ESCOs. Committee ranks proposals.
Based on evaluation of proposals and presentation, FPC forwards recommendations of Evaluation Committee to Commissioner of Administration.
ESCO selected by Commissioner?
No
End – Agency is notified of Commissioner's decision.
Yes
Notice of Intent to Award is issued and protest period begins.
FPC instructs Agency to proceed with Contract Negotiation Phase with selected ESCO and assistance from State's third-party consultant, if any.
Detailed energy study is finalized by ESCO.
C
B


B
C
Energy study acceptable?
No
ESCO revises energy study. Acceptable?
Yes
No
Yes
Agency and ESCO negotiate contract with assistance from State's 3rd party consultant (if any) and advice of financial institution.
Yes
Agreement to terms of contract with ESCO?
No
Commissioner selects next ESCO?
Yes
Agency submits executed contract to OCR for Commissioner's final Approval. OCR forwards to FPC and OGC for comments, if necessary.
No
End – Agency is notified of Commissioner's decision.
Return to agency with noted corrections or modifications required.
No
Contract approved?
Yes
OCR forwards copies of approved contract to FPC and Legislative Auditor.
Agency issues notice to proceed and work is performed.
Agency and Legislative Auditor monitor progress of construction and energy savings during the term of the contract.
Savings guarantee met?
No
ESCO pays Agency difference in actual savings vs. guaranteed savings.
Yes
Project complete.