



State of Louisiana
DIVISION OF ADMINISTRATION
OFFICE OF STATE PURCHASING

M. J. AMIKE@FOSTER, JR.
GOVERNOR

MARK C. DRENNEN
COMMISSIONER OF ADMINISTRATION

April 22, 2002

MEMORANDUM OSP02-10

TO: All State Agency Purchasing Sections, and Political Subdivisions
FROM: Denise Lea, Director, Office of State Purchasing
RE: Update/Changes on Grainger's MRO Supplies Catalog Contract No. 404506

We have renewed the Grainger Contract through **January 31, 2003** to coincide with Grainger's expiration date on Catalog No. 393 pricing, with the following changes noted:

Effective immediately, some important contract changes will impact your contract discount price calculations. Please discard your hardcopy of Catalog No. 392 and Catalog No. 392 CD-ROM, and begin using the below listed shopping tools:

Grainger Catalog **No. 393 (2002-2003)**
Grainger Catalog **No. 393 CR-ROM** **Must use **NEW LA price code Z0280171**
75% off GE Lighting Schedule 9002 (**dated October 31, 2001**)
75% off Advance Ballast Schedule ELB, HID and FLB 150CC (dated May 1, 2000)
Grainger Catalog **No. 393 Pricing Supplemental Booklet** (copies available upon request at Grainger branch offices)
Pricing Supplement Catalog No. 393 (complete listing of every day low priced catalog items – Now available on our web page)

Deeper Discounts:

Air Filters have been increased from 15% to **15-50%** off the catalog "each" price
Cleaning Supplies have been increased from 15% to **15-30%** off the catalog "each" price

CD-ROMs do not reflect deeper discount items at this time. Grainger is working on a new-improved CD-ROM to be introduced at a later date, which will calculate your deeper discounted items. Contact your branch office for pricing assistance. Attached for your quick reference is a copy of the updated contract price discount structure. Additional contract information and complete contract pricing is now accessible on our web page at <http://www.state.la.us/osp/Contracts/granger/grangerwebsite.htm>. Pricing is also available by logging on to <http://www.granger.com/>. **To access contract pricing you must use your unique state account number (User Name) and password.**

If your new catalog and CD-ROM have not been received, contact your local Grainger office. For assistance at the Office of State Purchasing, contact Debbie Gautreau at 225/342-8038.

Attachment

c: State Department Undersecretaries
Darrel Bolman, Grainger Industrial Supply

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GRAINGER
INDUSTRIAL MRO SUPPLIES CONTRACT NUMBER 404506
CONTRACT PRICE DISCOUNT STRUCTURE
(4/22/02)

The following discounts should be applied when using Grainger Catalog No. 393, the G.E. Lighting Schedule 9002 (dated October 31, 2001), and the Advance Ballast Schedule ELB, HID, and FLB No. 150CC (dated May 1, 2000):

Electrical and Lighting:

75% off G. E. Lighting Schedule 9002 (dated 10/31/01)

(lighting prices listed in hardcopy of catalog and CD-ROM do not reflect contract pricing)

75% off Advance Ballast Schedule No. 150CC (dated 5/1/00)

(ballast prices listed in hardcopy of catalog and CD-ROM do not reflect contract pricing)

15% off Grainger Catalog "each price" on other electrical and lighting products

EXCEPT:

Rayovac Batteries, 26% off Grainger Catalog "each" price

Motors and Power Transmission, 28% off Grainger Catalog "each" price

Power and Hand Tools, 15% off Grainger Catalog "each" price

EXCEPT:

Stanley Tools, 20% off Grainger Catalog "each" price

Proto Tools, 23% off Grainger Catalog "each" price

Material Handling and Storage, 15% off Grainger Catalog "each" price;

HVAC, 15% off Grainger Catalog "each" price;

NEW - Air Filters, 15-50% off Grainger Catalog "each" price;

Paints and Supplies, 15% off Grainger Catalog "each" price;

NEW - Cleaning Supplies, 15-30% off Grainger Catalog "each" price;

Safety Equipment, 15% off Grainger Catalog "each" price;

Miscellaneous Supplies, 15% off Grainger Catalog "each" price; and,

Repair Parts, 10% off Grainger Parts Operation System Price

******Please note if items are listed in Grainger's Catalog No. 393 Pricing Supplemental Booklet, additional discount shall not apply. NEW - complete listing on our web page – Pricing Supplement Catalog No. 393**